

1 Title: **A paradox of cumulative culture**

2 Running Title: Cumulative culture

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16

17 **Abstract**

18 Culture can grow cumulatively if socially learned behaviors are improved by individual  
19 learning before being passed on to the next generation. Previous authors showed that  
20 this kind of learning strategy is unlikely to be evolutionarily stable in the presence of a  
21 trade-off between learning and reproduction. This is because culture is a public good  
22 that is freely exploited by any members of the population in their model (cultural social  
23 dilemma). In this paper, we investigate the effect of vertical transmission (transmission  
24 from parents to offspring), which decreases the publicness of culture, on the evolution  
25 of cumulative culture in both infinite and finite population models. In the infinite  
26 population model, we confirm that culture accumulates largely as long as transmission  
27 is purely vertical. It turns out, however, that introduction of even slight oblique  
28 transmission drastically reduces the equilibrium level of culture. Even more surprisingly,  
29 if the population size is finite, culture hardly accumulates even under purely vertical  
30 transmission. This occurs because stochastic extinction due to random genetic drift  
31 prevents a learning strategy from accumulating enough culture. Overall, our theoretical  
32 results suggest that introducing vertical transmission alone does not really help solve the  
33 cultural social dilemma problem.

## 34 **1. Introduction**

35 Rogers (1988) argued that the presence of culture *per se* does not imply improvement of  
36 population-level adaptability. This result, which contradicted the apparent advantages of  
37 culturally transmitted technologies in humans, was received with some astonishment by  
38 researchers of the day (Boyd and Richerson, 1995a). Nowadays, it is acknowledged that  
39 this “paradox” is a consequence of the specific structure of Rogers’ model and can be  
40 “resolved” by taking realistic properties of human culture into account (Enquist et al.  
41 2007; Aoki and Feldman, 2014). One of them, which may be the most relevant, is the  
42 cumulateness of culture (Aoki et al. 2012). That is, human culture does not, as in  
43 Rogers’ model, have just two states (adaptive vs. maladaptive), but evolves gradually by  
44 accumulating modifications over many generations to finally yield complex artifacts  
45 that cannot be invented by a single individual (Richerson and Boyd, 2005). It is well  
46 known that chimpanzees socially learn how to crack nuts using stones and also to fish  
47 termites using sticks (Whiten et al., 1999), but such behavior is not cumulative culture,  
48 as it fall well within the inventive capacity of a single individual. It is not comparable  
49 with spacecraft, mobile phones, and quantum mechanics, which are clearly beyond the  
50 inventive capacity of a single individual. Even basic hunter-gatherer tools like a spear  
51 are products of cumulative cultural evolution, being composed of multiple parts that

52 cannot be made without some other tools like scrapers or wrenches, which may already  
53 be complex enough (Richerson and Boyd, 2005). On the other hand, ethnobotanical  
54 knowledge for food-gathering and processing can be cumulative in a more quantitative  
55 sense, built upon numerous trials and errors, which can never be exerted within the  
56 lifetime of a single individual. In this view, Rogers' model is not a model of cumulative  
57 cultural evolution.

58           While many animal species engage in social learning and hence have culture to  
59 varying degrees (Slater, 1986; Box and Gibson, 1999; Whiten et al., 1999; Krützen et al.,  
60 2005), it is only humans that are known to have cumulative culture (Laland and Hoppitt,  
61 2003; Tennie et al. 2009; Mesoudi, 2011a; see also Mithen, 1999). Many researchers  
62 consider that cumulative cultural evolution is a major source of adaptation in modern  
63 humans (Tomasello, 1999; Richerson and Boyd, 2004).

64           More than two decades after Rogers' study, another paradox, which is more  
65 relevant to human evolution, has emerged. Obviously, culture can accumulate over  
66 generations only if socially learned traits undergo improvements before or while being  
67 passed on to the next generation. Such improvements can be made through deliberate  
68 individual learning (Aoki et al., 2012) or inaccurate social learning combined with  
69 success-biased transmission (Henrich, 2004). In the latter case, positive cultural growth

70 is ensured in a sufficiently large, well connected population (Henrich, 2004; Powell et  
71 al., 2009; Mesoudi, 2011b; Kobayashi and Aoki, 2012). As to the former mechanism,  
72 recent models show that a learning schedule in which social learning occurs in an earlier  
73 life stage than individual learning is indeed favored by natural selection (Aoki et al.  
74 2012). The optimal learning schedule allows culture to accumulate largely as long as  
75 improvement of traits is the sole concern of each individual. Interestingly, however,  
76 such a learning schedule loses evolutionary stability as soon as a trade-off in terms of  
77 time between learning and reproductive effort is introduced (Wakano and Miura, 2014).  
78 It has been presumed that this occurs because of the publicness of culture; that is, a  
79 strategy that spends a lot of time to improve socially learned traits (and hence  
80 contributes to culture) allows invasion by selfish mutants that just scrounge the culture  
81 and spend the rest of time reproducing. Therefore, culture decays until finally the  
82 benefit of social learning is also lost. This results in a final state where individuals  
83 engage mainly in biological replication and little in learning (Lehmann et al. 2013;  
84 Wakano and Miura, 2014). This result contradicts the observation that modern humans  
85 possess highly cumulative, sophisticated technologies, which must have largely  
86 contributed to their current demographic success on the global scale.

87           Wakano and Miura (2014) recognized this theoretical problem as a social

88 dilemma, where temptation to cheat prevents the population from reaching an adaptive,  
89 cooperative state. They speculated that the dilemma would be overcome if cultural  
90 transmission occurs mainly between close relatives, preventing cheaters from accessing  
91 adaptive cultural products. For clarity, let us imagine an extreme hypothetical situation  
92 where reproduction is asexual and transmission of culture is purely “vertical” (i.e. from  
93 parents to their offspring (Cavalli-sforza and Feldman, 1981)). In this case, each genetic  
94 lineage can be seen as an isolated population, and hence a strategy that promotes  
95 accumulation of culture and is optimal from the population viewpoint should also be  
96 favored by natural selection. In fact, Lehmann et al.’s (2010) model, which treats only  
97 within-generation accumulation of culture, shows that culture can accumulate beyond  
98 the capacity of a single individual if culture is horizontally transmitted between close  
99 relatives in the same generation. However, no study tested the effect of kin transmission  
100 on the evolution of between-generation cumulative culture.

101           Below, we investigate the effect of vertical transmission on the evolution of  
102 between-generation cumulative culture using infinite and finite population models. Our  
103 primary purpose is to test whether the privatization of culture through vertical  
104 transmission can function as a theoretical mechanism to solve the above-mentioned  
105 social dilemma problem. In the infinite population model, we first confirm that pure

106 vertical transmission indeed solves the above-mentioned cultural social dilemma and  
107 allows a large accumulation of culture. It turns out, however, that introduction of even  
108 slight “oblique” transmission (i.e. transmission from a non-parental adult in the parental  
109 generation (Cavalli-sforza and Feldman, 1981)) drastically reduces the equilibrium level  
110 of culture. Even more surprisingly, if the population size is finite, culture hardly  
111 accumulates even under pure vertical transmission. This occurs because stochastic  
112 extinction of learning strategies prevents culture from accumulating enough to exert its  
113 effect. In the Discussion, we will argue implications of our theoretical results for  
114 empirical research.

115

## 116 **2. Methods**

### 117 *2.1. Model description*

118 We work on a simplified model to extract the essence of the problem while keeping  
119 analytical tractability. In particular, we ignore the effects of environmental fluctuation,  
120 which have been extensively studied by previous authors (e.g. Boyd and Richerson,  
121 1985; Feldman et al., 1996; Wakano et al., 2004; Wakano and Aoki, 2006). Notation  
122 used in this model is summarized in Table 1. We assume an asexually reproducing  
123 population in which generations are overlapping insofar as cultural transmission occurs.

124 The population size is constant but may be either infinite or finite. In the finite case we  
125 denote the population size by  $N$ .

126           Within each generation, time passes continuously; we let  $\tau$  and  $t$  represent the  
127 generation and the within-generation time, respectively. We assume that each individual  
128 in the population is distinguished from others by a unique label  $i$ . We may say  
129 “individual  $(i, \tau)$ ” instead of saying “individual  $i$  in generation  $\tau$ ” whenever it is  
130 convenient. Individuals engage in three activities in a sequential manner: they first learn  
131 socially, second learn individually, and finally exploit environments to reproduce. We  
132 may call the first two stages collectively the learning stage. We assume this order of the  
133 three activities and the discontinuous switching between activities (i.e. “bang-bang”  
134 control) because they were well established in previous studies by means of dynamic  
135 optimization theory (Aoki et al. 2012; Lehmann et al. 2013; Wakano and Miura, 2014).  
136 It must here be noted that by the term “individual learning” we refer to an effort to add  
137 to or improve knowledge or skills that an individual already possess, while “social  
138 learning” refers to copying others’ knowledge or skills. In this respect, we follow a  
139 series of previous theoretical models (Aoki et al., 2012; Lehmann et al., 2013; Wakano  
140 and Miura, 2014). We focus on the evolution of the length of time allocated to each  
141 activity, which determines the extent to which culture accumulates. Each individual  $(i, \tau)$



142 allocates fractions  $v_{i,\tau}(1-x_{i,\tau})$ ,  $v_{i,\tau}x_{i,\tau}$ , and  $1-v_{i,\tau}$  of the total lifetime  $T$  to social learning,  
143 individual learning, and exploitation, respectively. Without loss of generality, we set  
144  $T=1$  throughout the paper; this means that we measure time in units of the lifetime of an  
145 individual. Evolving parameters are  $v$  and  $x$ , i.e. the fraction of time used for learning  
146 and the ratio of the time used for individual learning to the whole learning time. We  
147 assume that the strategy  $(x, v)$  is coded for by a single haploid locus. In the ESS analysis  
148 we assume that there are only two alleles, a wild-type allele and a mutant allele, on this  
149 locus. In computer simulations, on the other hand, we allow existence of multiple alleles  
150 on this locus.

151           Following previous authors, we assume that the cultural state of each  
152 individual  $(i, \tau)$  at within-generation time  $t$  is represented by a positive real number  $z_{i,\tau}(t)$   
153 (e.g. Henrich, 2004; Powell et al., 2009; Aoki et al. 2012; Kobayashi and Aoki, 2012;  
154 Lehmann et al. 2013; Wakano and Miura, 2014). The  $z$ -value  $z_{i,\tau}(t)$  of an individual  $(i, \tau)$   
155 may represent its degree of skillfulness (e.g., in making tools), the level of  
156 sophistication of knowledge (e.g. how to manufacture wild plants to extract nutrient or  
157 detract toxins as efficiently as possible), or the amount of knowledge in a certain  
158 category (e.g. a list of edible plants). For simplicity, we assume that  $z_{i,\tau}(0)=0$  for  
159 newborns. The  $z$ -value of an individual grows during its lifetime through social and

160 individual learning. In the stage of social learning, each individual  $(i, \tau)$  chooses an  
 161 individual in the parental generation  $\tau-1$  as a role model and absorbs its knowledge. We  
 162 let  $(\rho_\tau(i), \tau-1)$  denote the role model of an individual  $(i, \tau)$ . Zarger (2002) shows that, in a  
 163 Mayan farming village, the amount of ethnobotanical knowledge of a child grows  
 164 roughly in a decelerating, saturating manner during the age period from 4-14 through  
 165 social learning. In light of this, we assume that the  $z$ -value of individual  $(i, \tau)$  grows in  
 166 the social learning stage as follows:

167

$$168 \quad \frac{d}{dt} z_{i,\tau}(t) = \beta(z_{\rho_\tau(i),\tau-1}(T) - z_{i,\tau}(t)), \quad (0 \leq t \leq v_{i,\tau}(1 - x_{i,\tau})), \quad (1)$$

169

170 where  $\beta$  is the efficiency of knowledge absorption. This equation allows  $z_{i,\tau}(t)$  to grow  
 171 in a decelerating manner, conforming with the empirical data (Zarger, 2002). Note that  
 172  $z_{\rho_\tau(i),\tau-1}(T)$  gives the  $z$ -value of individual  $(\rho_\tau(i), \tau-1)$  at the end of its lifetime, which we  
 173 call the *mature*  $z$ -value of individual  $(\rho_\tau(i), \tau-1)$ . The role model  $(\rho_\tau(i), \tau-1)$  is  $(i, \tau)$ 's  
 174 parent and a random adult chosen from generation  $\tau-1$  including the parent with  
 175 probabilities  $q$  and  $1-q$ , respectively. In other words,  $q$  and  $1-q$  give the (backward)  
 176 probabilities of vertical and random oblique transmission, respectively. We ignore the  
 177 horizontal transmission in the present model to focus on between-generation

178 accumulation of culture. This simplification is acceptable as a first step toward more  
179 realistic modeling given that horizontal transmission is rare compared to vertical and  
180 oblique transmission in traditional societies (Hewlett and Cavalli-Sforza, 1986;  
181 Ohmagari and Berkes, 1997; Shennan and Steele, 1999; Reyes-Garcia et al., 2009).

182 In the stage of individual learning, the  $z_{i,\tau}(t)$  grows as follows:

183

184 
$$\frac{d}{dt} z_{i,\tau}(t) = \alpha, \quad (v_{i,\tau}(1 - x_{i,\tau}) \leq t \leq v_{i,\tau}) \quad (2)$$

185

186 where  $\alpha$  is the efficiency of individual learning. Throughout this paper, we set  $\alpha=1$ . This  
187 implies that the unit of the  $z$ -value is the mature  $z$ -value that a life-long individual  
188 learner could achieve.

189 Note that  $z_{i,\tau}(t)$  grows in a decelerating manner in the social-learning stage  
190 while it grows at a constant rate in the individual-learning stage. This is a common  
191 feature of existing learning-schedule models and is essential for the evolution of a  
192 combined use of social and individual learning in a constant environment. By virtue of  
193 this feature, it is beneficial to engage in social learning first, and then switch to  
194 individual learning when the knowledge absorption rate in social learning drops to the  
195 same level as the efficiency of individual learning, i.e. when

196  $\beta(z_{\rho_\tau(i),\tau-1}(T) - z_{i,\tau}(t)) = \alpha = 1$ . In the stage of exploitation, the  $z$ -value stays at the mature  
197 value attained by the end of the learning stage, i.e.

198

199 
$$\frac{d}{dt} z_{i,\tau}(t) = 0. \quad (v_{i,\tau} \leq t \leq 1 = T) \quad (3)$$

200

201 Note that the mature  $z$ -value  $z_{i,\tau}(T)$  may be used as the target of social learning in the  
202 next generation by the offspring of the focal individual or some other members of the  
203 population. We assume that the efficiency of exploitation is proportional to this mature  
204  $z$ -value. In addition, we assume that the fitness of an adult is proportional to the total  
205 resource income. This is a reasonable assumption, given that in humans energetic  
206 income by an adult is expended not only for its own survival and reproduction but also  
207 for children's survival and growth (Kaplan et al. 2000). Thus, the fitness of individual  
208  $(i, \tau)$  is given by

209

210 
$$w_{i,\tau} = z_{i,\tau}(T) \cdot (1 - v_{i,\tau}). \quad (4)$$

211

212 Fig. 1 sketches what happens in the *finite*-population model on the  
213 between-generation time scale. We assume a so-called ‘‘Wright-Fisher’’-type update for

214 the genetic state of the population; i.e. each adult in generation  $\tau$  is chosen as a parent of  
215 a newborn in generation  $\tau+1$  with a probability proportional to its fitness. Offspring  
216 inherit their parent's strategy  $(x, v)$ . Thus, the genetic state of the population changes  
217 from generation to generation due to natural selection and sampling drift (random  
218 genetic drift). In the infinite-population model we consider the limit of the  
219 finite-population model as the population size tends to infinity in such a way that  
220 sampling drift disappears.

221           Although the  $z$ -value for newborns is  $z_{i, \tau}(0)=0$  by assumption, the mature  
222  $z$ -value, i.e.  $z_{i, \tau}(T)$  may vary even in a genetically monomorphic population. This is  
223 because the mature  $z$ -value of an individual  $(i, \tau)$  depends on the mature  $z$ -value of its  
224 role model  $(\rho_{\tau}(i), \tau-1)$ , which in turn depends on the mature  $z$ -value of the role model's  
225 role model  $(\rho_{\tau-1}(\rho_{\tau}(i)), \tau-2)$ , and so on. However, given that the population is genetically  
226 fixed for a strategy, say  $(x, v)$ ,  $z_{i, \tau}(T)$  reaches an equilibrium value, which is denoted by  
227  $\tilde{z}(T)$ . Therefore, the fitness also reaches an equilibrium value, which is denoted by  $\tilde{w}$   
228 (see Online Appendix A).

229

## 230 2.2. *Aim of analysis*

231 The aim of our analysis is to compare three solutions based on different optimality

232 criteria: (i) the coordinated optimal strategy (COS), (ii) the evolutionarily stable strategy  
233 (ESS) based on invasion growth rate in an infinite population model, and (iii) the ESS  
234 based on fixation probability in a finite population model. Key parameters are the  
235 vertical transmission rate and the population size, which have crucial effects on the  
236 behavior of the model, as revealed in the result section.

237           The COS is defined as the strategy that maximizes the equilibrium value of  
238 fitness under the constraint that the population is genetically monomorphic (i.e. no  
239 mutants are allowed). It does not depend on whether the population size is infinite or  
240 finite. We use symbols  $x^\circ$ ,  $v^\circ$ , and  $\tilde{z}^\circ(T)$  to denote the COS values of  $x$ ,  $v$ , and  
241  $\tilde{z}(T)$ , respectively. The COS was previously referred to as the “Pareto-optimal”  
242 strategy (Wakano and Miura, 2014) but this is inappropriate given that these two  
243 concepts are not always equivalent. While the COS is an ideal strategy from the  
244 viewpoint of ultimate species success, there is no guarantee that it is favored by natural  
245 selection. We hence derive the evolutionarily stable strategy (ESS) both for an infinite  
246 population and for a finite population of size  $N$  and compare it with that under the COS.  
247 We use symbols  $x^*$ ,  $v^*$ , and  $\tilde{z}^*(T)$  to denote the ESS values of  $x$ ,  $v$ , and  $\tilde{z}(T)$ ,  
248 respectively.

249           The COS analysis requires only that we work on the cultural dynamics in a

250 genetically monomorphic population. The ESS analysis, on the other hand, requires that  
251 we track both the genetic and cultural states of each individual simultaneously.  
252 Specifically, we consider the fate of a mutant allele introduced into a resident population  
253 which is at equilibrium with respect to the  $z$ -value (Fig. 1). In the case of an infinite  
254 population, sampling drift is absent and the frequency of a mutant allele hence changes  
255 deterministically; therefore, as in traditional analysis, we may define an ESS as a  
256 strategy that does not allow any slightly deviant strategy to have a positive growth rate  
257 (Maynard Smith, 1982). In the finite case, however, the frequency of a mutant allele  
258 undergoes stochastic fluctuation due to sampling drift. We therefore use a definition of  
259 an ESS based on a fixation probability (e.g. Nowak et al., 2004). Let  $N$  be the  
260 population size. We say that a strategy  $(x^*, v^*)$  is evolutionarily stable if and only if the  
261 fixation probability of any slightly deviated strategy in the population of the resident  
262 strategy  $(x^*, v^*)$  is lower than  $1/N$ , i.e. the fixation probability under neutrality.

263           Unfortunately, we could not confirm analytically the second-order stability of  
264 the ESS's we obtained. To confirm the evolutionary stability of the analytically derived  
265 formulae and the validity of the approximations, we conducted some individual-based  
266 simulations. See Online Appendices for all mathematical details.

267

268 **3. Results**

269 *3.1. Coordinated optimal strategy*

270 As shown in Online Appendix A, the equilibrium fitness in a genetically monomorphic  
271 population with strategy  $(x, v)$  is given by

272

273 
$$\tilde{w} = v(1-v)xe^{\beta v(1-x)}. \quad (5)$$

274

275 The COS is the strategy  $(x, v)$  that maximizes eq. (5). It is easily shown that, if  $\beta < 2$ , the  
276 COS is given by

277

278 
$$x^\circ = 1, \quad (6a)$$

279

280 
$$v^\circ = \tilde{z}^\circ(T) = \frac{1}{2}. \quad (6b)$$

281

282 Thus, the COS involves no social learning when  $\beta < 2$ . On the other hand, if  $\beta > 2$ , the

283 COS involves social learning and is given by

284

285 
$$x^\circ = \frac{1}{\beta - 1}, \quad (6c)$$



286

287 
$$v^\circ = 1 - \frac{1}{\beta}, \quad (6d)$$

288

289 
$$\tilde{z}^\circ(T) = \frac{1}{\beta} e^{\beta-2}. \quad (6e)$$

290

291           One might wonder why  $\beta=2$  gives the threshold for the emergence of social  
292 learning. The absence of social learning requires  $\beta < 2$  for the following reason. Note that  
293 from eq. (2) the absence of social learning ( $x=0$ ) entails  $z_{i,r}(T) = v$ . Thus, the equilibrium  
294 mature  $z$ -value is also given by  $\tilde{z}(T) = v$ . Therefore, the equilibrium fitness is given by  
295  $\tilde{w} = \tilde{z}(T) \cdot (1 - v) = v(1 - v)$ , which is maximized at  $v=1/2$ . Thus, the COS without social  
296 learning, if possible, must satisfy that  $v^\circ = \tilde{z}^\circ(T) = 1/2$  in addition to  $x^\circ = 1$ . However,  
297 since the COS by definition maximizes the fitness, the fitness must not increase by  
298 introducing social learning. This entails that the rate of social learning is lower than that  
299 of individual learning already at birth, i.e.  $\beta(\tilde{z}^\circ(T) - 0) < \alpha = 1$ . Given that  $\tilde{z}^\circ(T) = 1/2$ ,  
300 this condition reduces to  $\beta < 2$ . These arguments reveal that  $\beta < 2$  is a necessary condition  
301 for the COS to satisfy  $x^\circ = 1$ .

302           Eq. (6) shows that the COS is solely determined by the efficiency of social  
303 learning  $\beta$ . It also shows that reliance on individual learning ( $x^\circ$ ) decreases with social

304 learning efficiency ( $\beta$ ) while the learning time ( $v^\circ$ ) and the equilibrium mature  $z$ -value  
305 ( $\tilde{z}^\circ(T)$ ) both increase. In particular, individuals should exert maximal effort for  
306 transmission of culture and minimal effort for individual learning and exploitation  
307 ( $v^\circ \rightarrow 1$ ,  $x^\circ \rightarrow 0$ ) when social learning is highly efficient ( $\beta \rightarrow \infty$ ). The equilibrium  
308 mature  $z$ -value ( $\tilde{z}^\circ(T)$ ) can take a huge value when social learning efficiency ( $\beta$ ) is  
309 high (Fig. 2). This implies that a massive accumulation of culture is possible if the  
310 members of a society try to maximize future fitness in a coordinated manner.

311

### 312 *3.2. ESS in an infinite population*

313 In Online Appendix B, we derive an Euler-Lotka characteristic equation that gives the  
314 invasion growth rate of a rare mutant strategy in an infinite population. Using this  
315 equation, we can derive the ESS analytically under the assumption of small mutation  
316 size (i.e. the mutant strategy is sufficiently close to the resident one). If  $\beta > 2$ , an ESS  
317 with a positive investment in social learning ( $x^* < 1$ ) exists and satisfies

318

$$319 \quad x^* = \frac{1}{\beta v^*}, \quad (7a)$$

320

$$321 \quad \beta(1 - v^*) - q = (1 - q)e^{\beta v^* - 1}, \quad (7b)$$

322

323 
$$\tilde{z}^*(T) = \frac{1}{\beta} e^{\beta v^* - 1}. \quad (7c)$$

324

325 If  $\beta < 2$ , the COS is also the ESS (eqs. (6a-b)). Eq. (7) shows that the ESS is unique and  
326 given as an implicit function of parameters  $\beta$  and  $q$ . When the cultural transmission is  
327 purely vertical ( $q=1$ ), the ESS becomes equivalent to the COS ( $x^* = x^\circ$ ,  $v^* = v^\circ$ ), as  
328 expected (see also Fig. 2). Close inspection of eq. (7) reveals that both learning time  
329 ( $v^*$ ) and the equilibrium mature  $z$ -value ( $\tilde{z}^*(T)$ ) are monotonically increasing and  
330 reliance on individual learning ( $x^*$ ) is monotonically decreasing with respect to vertical  
331 transmission probability ( $q$ ). Thus, the equilibrium mature  $z$ -value attained by the ESS is  
332 always lower than that attained by the COS.

333 The equilibrium mature  $z$ -value ( $\tilde{z}^*(T)$ ) and reliance on individual learning  
334 ( $x^*$ ) are monotonically increasing and decreasing, respectively, with respect to social  
335 learning efficiency ( $\beta$ ). The learning time ( $v^*$ ) is, however, not monotonic unless  
336 transmission is purely vertical ( $q=1$ ) (Fig. 2). The ESS for very high social learning  
337 efficiency ( $\beta \rightarrow \infty$ ) differs qualitatively between when transmission is purely vertical  
338 ( $q=1$ ) and when it is not ( $q < 1$ ). If transmission is purely vertical, the ESS is identical  
339 with the COS; hence individuals tend to exert maximal effort for transmission of culture

340 and the equilibrium mature  $z$ -value diverges ( $v^* \rightarrow 1$ ,  $x^* \rightarrow 0$  and  $\tilde{z}^*(T) \rightarrow \infty$  hold as

341  $\beta \rightarrow \infty$ ) (Fig. 2). If transmission is partially oblique ( $q < 1$ ), on the other hand, we

342 obtained the following approximate formula for large  $\beta$

343

344 
$$v^* \approx \frac{1}{\beta} \log \frac{\beta e}{1-q}, \quad (8a)$$

345

346 
$$\tilde{z}^*(T) \approx \frac{1}{1-q}. \quad (8b)$$

347

348 This suggests that, when social learning efficiency ( $\beta$ ) is large, introduction of rather

349 weak oblique transmission can result in a drastic fall in the equilibrium mature  $z$ -value.

350 For example, when  $\beta=10$ , the COS attains  $\tilde{z}^\circ(T) \approx 298$ , while the ESS under  $q=0.99$

351 ( $q=0.9$ ) attains only  $\tilde{z}^*(T) \approx 24.9$  ( $\tilde{z}^\circ(T) \approx 4.33$ ). This drastic reduction in the

352 equilibrium mature  $z$ -value ( $\tilde{z}^*(T)$ ) in response to slight oblique transmission reflects a

353 steep reduction in the learning time ( $v^*$ ). For example, when  $\beta=10$  and  $q=0.99$  ( $q=0.9$ ),

354 it holds that  $v^* \approx 0.652$  ( $v^* \approx 0.477$ ), which is much lower than  $v^\circ=0.9$  (see also Fig. 2).

355 Although the ESS invests more in reproduction than the COS, this is not enough to

356 compensate for the reduction in the mature  $z$ -value; that is, the ESS generally attains a

357 lower fitness at equilibrium than the COS. This is obvious because by definition no

358 strategy can attain a higher fitness at equilibrium than the COS in a monomorphic  
359 population. In fact, when  $\beta=10$  and  $q=0.99$ , the ESS attains the equilibrium fitness of  
360 about 8.67 ( $\approx \tilde{z}^*(T) \times (1 - v^*) = 24.9 \times (1 - 0.652)$ ), which is much lower than that of the  
361 COS, 29.8 ( $= \tilde{z}^\circ(T) \times (1 - v^\circ) = 298 \times (1 - 0.9)$ ). Thus, notable here is not the sign but the  
362 magnitude of the effect of the vertical transmission rate.

363           The drastic reduction of the equilibrium mature  $z$ -value in response to slight  
364 oblique transmission may be explained as follows. Let us consider the fate of a mutant  
365 strategy that increases investment in learning compared to the resident. Although the  
366 mutant can potentially reach a higher cultural level than the resident, culture needs to  
367 accumulate for several generations to compensate for the fitness loss caused by reduced  
368 investment in reproduction. For example, if 100 generations of accumulation is  
369 necessary to compensate for the fitness loss, the compensation occurs only with  
370 probability  $q^{100}$ . Importantly, a single failure of vertical transmission (i.e., oblique  
371 transmission) would reset the cultural level, bringing all the increased learning efforts  
372 by ancestors to naught. This explains why the ESS and the mature  $z$ -value are so  
373 sensitive to the introduction of slight oblique transmission. We will give a more general  
374 (but technical) explanation in the Discussion section.

375

376 *3.3. ESS in a finite population*

377 In Online Appendix C, we derive an approximate formula for the fixation probability of  
378 a mutant strategy in a finite population of size  $N$  for the special case of purely vertical  
379 transmission ( $q=1$ ) using the method introduced by Rousset (2004). Using this formula,  
380 we can derive the ESS for  $q=1$  analytically under the assumption of small mutation size.  
381 If  $\beta > 2$ , the ESS and the equilibrium mature  $z$ -value ( $\tilde{z}^*(T)$ ) under purely vertical  
382 transmission satisfy eqs. (6a) and (6c) plus

383  
384 
$$\beta(1 - v^*) - 1 + \frac{1}{N} = \frac{1}{N} e^{\beta v^* - 1}. \quad (9)$$

385  
386 If  $\beta < 2$ , the COS is again the ESS. For partially oblique transmission ( $q < 1$ ), we resort to  
387 individual-based simulations (see the next subsection).

388 Comparison of eqs. (7) and (9) reveals that the ESS for a finite population of  
389 size  $N$  under purely vertical transmission ( $q=1$ ) is exactly equal to the ESS for an  
390 infinite population in which the vertical transmission rate is  $q=1-1/N$ . Therefore,  
391 decreasing the population size has essentially the same effect as decreasing (increasing)  
392 the vertical (oblique) transmission rate (see Fig. 2). In particular, when social learning  
393 efficiency ( $\beta$ ) is large, the reciprocal of population size ( $1/N$ ) has a huge impact, as

394 expected from the effect of vertical transmission rate ( $q$ ) revealed in the  
395 infinite-population model. For very high social learning efficiency ( $\beta \rightarrow \infty$ ), we obtain  
396 eq. (7a) plus the following:

397

$$398 \quad v^* \approx \frac{1}{\beta} \log eN\beta, \quad (10a)$$

399

$$400 \quad \tilde{z}^*(T) \approx N. \quad (10b)$$

401

402 Thus, the equilibrium mature  $z$ -value is asymptotically equal to the population size.

403 Eq. (10b) implies that a population of 100 people can accumulate valuable  
404 traits that account for about 100 generations. Although one might think this result  
405 convincing, the load potentially imposed by population-size finiteness should not be  
406 underestimated. For example, when  $\beta=10$ , the COS reaches  $\tilde{z}^\circ(T) \approx 298$  as already  
407 argued. On the other hand, the ESS under  $N=100$  reaches only  $\tilde{z}^*(T) \approx 24.9$ . Moreover,  
408 in reality there would be some oblique transmission, which should further drastically  
409 reduce the equilibrium mature  $z$ -value. In the next subsection, this effect is explored by  
410 means of computer simulations.

411 The finiteness of population size causes the drastic reduction in the ESS

412 cultural level because it creates room for stochastic extinction of rare alleles. As  
413 mentioned in the previous subsection, a mutant strategy that invests more in learning  
414 than the resident must endure for several generations before culture accumulates enough  
415 to compensate for the fitness loss caused by decreased investment in reproduction. In  
416 other words, such mutant strategy is far-sighted compared to the resident, investing in  
417 the future cultural quality at the expense of present reproduction. If the population size  
418 is infinite and transmission is purely vertical, this may be a good strategy; although the  
419 mutant population would initially decrease, it may eventually start increasing after  
420 culture enough accumulates. In a finite population, however, the mutant strategy is  
421 highly likely to go extinct in the initial stage where the mutant still has lower fitness  
422 than the resident. For this reason, near-sighted strategies (i.e. large investment in  
423 reproduction) tend to be favored over far-sighted ones (i.e. large investment in learning)  
424 in a small population. We will provide a more detailed explanation in the Discussion.

425

### 426 *3.4. Individual-based simulations*

427 In the simulations we explicitly tracked the changes in both genetic and cultural states  
428 of each of  $N$  individuals. We assumed that each of traits  $x_{i,\tau}$  and  $v_{i,\tau}$  of each individual  
429 can independently mutate in every generation with the same probability  $\mu=0.001$ . If



430 mutation occurred to a trait, the new trait value was sampled from a Gaussian  
431 distribution centered around the original trait value with variance  $\sigma^2=0.001$ . If the  
432 sampled value turns out to be outside a boundary (0 or 1), the new trait value was set to  
433 the boundary value. As a result of recurrent mutation, many different strategies coexist  
434 at each snapshot, whereas in the analytical theory we assumed there were at most only  
435 two strategies (the mutant and the resident). All the other assumptions were unchanged  
436 from the description in section 2.

437 We first checked if the ESS for purely vertical transmission ( $q=1$ ) predicted by  
438 eqs. (7a), (7c), and (9) is attained in individual-based simulations. Fig. 3 shows a typical  
439 time-series behavior of the population-averages of  $x_{i,\tau}$ ,  $v_{i,\tau}$ , and  $z_{i,\tau}(T)$ , which are denoted  
440 by  $\bar{x}$ ,  $\bar{v}$ , and  $\bar{z}(T)$ , respectively. Clearly, these values all converge to the analytical  
441 ESS values (broken bold lines). In the simulation of Fig. 3, the initial trait values are set  
442 to the COS; i.e.  $\beta=10$ ,  $v_{i,\tau}=v^\circ=0.9$ ,  $x_{i,\tau}=x^\circ=0.1$  (see eqs. (6c) and (6d)). The role model's  
443  $z$ -value in the first generation was set to zero for all individuals. Thus, if there were no  
444 genetic evolution, the average mature  $z$ -value  $\bar{z}(T)$  should increase to  $\tilde{z}^\circ(T) \approx 298$   
445 according to eq. (6e). In fact, as Fig. 3b shows,  $\bar{z}(T)$  initially increases up to about  
446  $\tilde{z}^\circ(T)$  but subsequently decreases to  $\tilde{z}^*(T)$  following the evolutionary changes in  
447  $\bar{x}$  and  $\bar{v}$ .

448 Fig. 4 shows the effect of  $q$  on the equilibrium values of  $\bar{x}$ ,  $\bar{v}$ , and  $\bar{z}(T)$ .  
449 The figure again shows that in general the analytical theory accurately predicts  
450 simulation results under purely vertical transmission except the equilibrium values of  
451  $\bar{z}(T)$  for some large  $\beta$  (Fig. 4c). This deviation occurred because the value of  $\bar{z}(T)$   
452 fluctuates a lot when  $\beta$  is large. As expected from the result of the infinite-population  
453 model (Fig. 2),  $\bar{x}$  is not sensitive to change in  $q$  (Fig. 4a). On the other hand,  $\bar{v}$   
454 significantly decreases with decreasing  $q$  (Fig. 4b) and, as a result,  $\bar{z}(T)$  sharply  
455 decreases (Fig. 4c).

456

## 457 **4. Discussion**

### 458 *4.1. Summary of results*

459 Wakano and Miura (2014) argued that the public nature of culture prevents the  
460 evolution of between-generation cumulative culture. They proposed kin selection as a  
461 mechanism to avoid this cultural social dilemma problem. We have confirmed that in  
462 our simple infinite-population model cumulative culture can evolve if social  
463 transmission is purely vertical and hence the relatedness between the donor and the  
464 recipient of information is unity ( $R=1$ ). However, as soon as a small probability of  
465 oblique transmission is introduced, the equilibrium level of culture drastically reduces.

466 Moreover, by analyzing a model of finite population, we have shown that the  
467 equilibrium mature  $z$ -value is largely limited by the population size even under pure  
468 vertical transmission.

469

#### 470 *4.2. Effect of oblique transmission*

471 These surprising results illuminate another (i.e. other than being public) pitfall of  
472 between-generation cumulative culture, which was previously not perceived. Namely, it  
473 takes a number of generations before culture accumulates enough to compensate for the  
474 fitness loss caused by an increased investment in learning. Therefore, a mutant strategy  
475 that increases investment in learning compared to the resident must accumulate culture  
476 vertically for a number of generations without interruption by oblique transmission  
477 before it can enjoy increased fitness. Thus, the crucial determinant for the success of the  
478 mutant is the expected number of generations until a sequence of vertical transmission  
479 is terminated by oblique transmission, which is given by the reciprocal of the oblique  
480 transmission rate, i.e.  $1/(1-q)$ . This quantity is obviously very sensitive to  $q$  when  $q$  is  
481 close to unity and reduces to a very small value as soon as  $q$  gets away from unity.  
482 Interestingly, the equilibrium mature  $z$ -value under the ESS is also given by the  
483 reciprocal of the oblique transmission  $1/(1-q)$  when  $\beta$  is very large (eq. (8b)). These

484 arguments reveal why the ESS and its equilibrium mature  $z$ -value are both very  
485 sensitive to the introduction of oblique transmission. Note that many authors  
486 investigated the effects of transmission modes on cultural evolution (e.g., Cavalli-Sforza  
487 and Feldman, 1981; Boyd and Richerson, 1985; Enquist et al., 2010; Aoki, et al., 2011;  
488 Kobayashi and Aoki, 2012), but we have first investigated the effects of transmission  
489 modes on the coevolutionary dynamics of learning and between-generation  
490 accumulation of culture from the viewpoint of kin selection and the cultural social  
491 dilemma.

492

#### 493 *4.3. Effect of population size*

494 On the other hand, it may be more difficult to understand the large effect of population  
495 size on the evolution of cumulative culture, which is evident even under pure vertical  
496 transmission. To understand this effect, let us consider why a mutant with the COS  
497 cannot be successful in the population of the ESS. Suppose that the transmission is  
498 purely vertical and the COS is initially expressed by a single mutant individual. Since  
499 the COS invests less in reproduction than the ESS, the fitness of mutants is lower than  
500 residents in early generations. However, it gradually increases because of the  
501 cumulative effect of culture, eventually exceeding the resident fitness (Fig. 5).

502 Therefore, if the population size were *infinite*, mutants should first decrease but  
503 eventually start increasing, finally reaching fixation. In a finite population, however,  
504 mutants are highly likely to go extinct in the initial phase of reduced fitness before they  
505 can enjoy increased fitness (see Fig. 5). This is why the COS cannot invade the ESS in a  
506 finite population. Likewise, it is easy to show that the COS cannot resist against  
507 invasion by the ESS in a finite population.

508         These arguments are consistent with the result of Lehmann et al. (2010), who  
509 showed that culture can accumulate beyond the capacity of a single individual *within* a  
510 generation if horizontal transmission of culture occurs mainly between genetically  
511 related individuals, so that culture is essentially private. In their model, fitness reduction  
512 of an elaborate learner due to decreased time for reproduction is immediately  
513 compensated by beneficial information horizontally transmitted from its relatives. Thus,  
514 the delay effect revealed in our model is absent in their model of within-generation  
515 cumulative culture. Further arguments about this subject are given in section 4.5.

516

#### 517 *4.4. Order of learning and reproduction*

518 In the current model, we assumed that each individual engages in social learning,  
519 individual learning, and exploitation of the environment in this order. Although this

520 assumption is based on the results of previous theoretical models, it would obviously be  
521 desirable to have some empirical evidence to support it. As to the assumption that  
522 learning occurs in an earlier stage than exploitation of the environment, it is known that  
523 in hunter-gatherer societies the energetic income by an individual during the childhood  
524 is typically negligible or very small but shows a steep increase from the adolescence to  
525 the early adulthood (Kaplan et al., 2000). On the other hand, most subsistence  
526 knowledge and skills are mastered by the early adulthood (e.g. Ohmagari and Berkes,  
527 1997; Zarger, 2002). Thus, our assumption that the learning stage precedes the  
528 exploitation stage may be acceptable (though learning often requires children to  
529 accompany adults on subsistence work for observation and hands-on practices, see e.g.  
530 Ohmagari and Berkes, 1997).

531           Unfortunately, there is little empirical support for the assumption that  
532 individual learning occurs in a later stage of life than social learning. It is relatively well  
533 understood how social learning proceeds in the lifespan of an individual; for example,  
534 Zarger (2002) reports that children's ethnobotanical knowledge (names and use of  
535 plants) grows rapidly during the age period of 4-7 years and then at a lower rate until  
536 finally it reaches the adult level during the age period of 10-14 years. On the other hand,  
537 it is largely unknown how and when individual learning takes place.

538           Importantly, however, the assumption that social learning precedes individual  
539 learning in the learning stage is not crucial to our analysis. In fact, even if each  
540 individual engages in individual learning with probability  $x$  and in social learning with  
541 probability  $1-x$  at any moment in the learning stage, we can reach the same conclusion.  
542 To see this, let us interpret the skill level  $z_{i,\tau}(t)$  specifically as the amount of (e.g.  
543 ethnobotanical) knowledge individual  $(i, \tau)$  has obtained through individual and social  
544 learning by time  $t$ . In addition, assume that the knowledge produced by individual  
545 learning does not overlap with that obtained by social learning. Then, as revealed in  
546 Online Appendix D, the final amount of knowledge (or the skill level) obtained by the  
547 end of the learning stage is given by exactly the same equation as in the original model.  
548 Thus, our results do not necessarily depend on the sequential occurrence of social and  
549 individual learning.

550

#### 551 *4.5. Stacking versus gathering*

552 Perhaps it would be useful to conceptualize two kinds of cultural accumulation, which  
553 are on the two extremes of a continuum. The first is accumulation in a horizontal sense.  
554 In this type of accumulation, each individual reaches a high skill level by gathering  
555 various pieces of knowledge from peers in the same generation. Each generation

556 inherits little culture from earlier generations. The second is accumulation in a vertical  
557 sense. In this type, each individual reaches a high skill level by stacking the wisdom of  
558 ancestors. There is little communication between different lines of stacks except for  
559 sharing common cultural ancestors at certain points in the past. Lehmann et al. (2010)  
560 suggest that the former type of accumulation is favored by natural selection, while our  
561 study suggests that the latter is not. It is largely unknown to what extent intermediate  
562 types of accumulation are favored by natural selection. Further theoretical research is  
563 demanded.

564           It is worth noting that horizontal transmission *per se* does not generate  
565 information inflow into a generation from outside. It just allows individuals of the same  
566 generation to exchange skills and knowledge, decreasing the variation between them  
567 (Cavalli-Sforza and Feldman, 1981). On the other hand, between-generation  
568 transmission allows information inflow into a generation from past generations. Our  
569 naïve intuition tells us that modern technologies are built upon a stack of knowledge  
570 accumulated over centuries or even millennia. However, the cultural social dilemma in  
571 this type of cumulative cultural evolution (i.e., the vertical sort of accumulation) turned  
572 out to be very difficult to avoid, at least by means of privatization of culture, compared  
573 to the same problem in the horizontal sort of knowledge accumulation.



574

575 *4.6. Interpretation of empirical data in light of the theoretical results*

576 Empirical data from traditional societies apparently show that knowledge and skills are  
577 mostly transmitted vertically or obliquely, and rarely horizontally between peers of  
578 similar ages (Hewlett and Cavalli-Sforza, 1986; Ohmagari and Berkes, 1997; Shennan  
579 and Steele, 1999; Reyes-Garcia et al., 2009). For example, according to Hewlett and  
580 Cavalli-Sforza (1986), the vertical transmission rates of various skills in Aka pygmies,  
581 depending on skill categories, range from  $q=0.519$  (for singing skills) to  $q=0.893$  (for  
582 food acquisition skills) and is on average  $q=0.807$ . Reyes-Garcia et al. (2009), analyzing  
583 the relative contributions of vertical, oblique, and horizontal transmission for  
584 ethnobotanical knowledge in Tsimane', an Amerindian gatherer-horticulturalist society,  
585 concluded that contribution of oblique transmission dominates over that of vertical  
586 transmission, suggesting that  $q < 0.5$ . Eq. (8b) shows that the ESS mature  $z$ -value under  
587  $q=0.5$  never exceeds 2. The exact value of the ESS mature  $z$ -value depends on the  
588 efficiency of social learning  $\beta$ . If 10% of the lifetime is required to learn a half of the  
589 role model's knowledge, ( $\beta \approx 6.93$ ), the ESS mature skill level is  $\tilde{z}^*(T) \approx 1$ , which  
590 equals the level that an individual would attain if he/she spends 100% of his/her lifetime  
591 in individual learning. On the other hand, the corresponding value for the COS under

592 the same value of  $\beta$  is  $\tilde{z}^\circ(T) \approx 20$ . Thus, in light of empirical data on vertical  
593 transmission rates, our model suggests that the privatization of culture by vertical  
594 transmission cannot provide a satisfactory explanation for the avoidance of the cultural  
595 social dilemma problem in human societies.

596           Given that vertical transmission is not a promising mechanism to avoid the  
597 cultural social dilemma, we may hypothesize that culture is actually accumulating  
598 mainly in a horizontal fashion (see section 4.5). This hypothesis, however, again seems  
599 contradict data; i.e., horizontal transmission rates between peers in empirical data  
600 usually appear to be too low to explain cumulative culture (Hewlett and Cavalli-Sforza,  
601 1986; Ohmagari and Berkes, 1997; Reyes-Garcia et al., 2009). For example,  
602 Reyes-Garcia et al. “did not find any evidence of horizontal transmission of  
603 ethnobotanical knowledge” in the Tsimane’ (Reyes-Garcia et al., 2009). Shennan and  
604 Steele (1999), summarizing a range of ethnographic information concerning cultural  
605 transmission of craft skills, found that vertical transmission is the dominant mode in  
606 most cases and horizontal transmission is in contrast very rare with few exceptions. If  
607 culture is mostly transmitted between, not within, generations as suggested by data, how  
608 can the cultural social dilemma problem be solved?

609           One possibility is that horizontal transmission rate is “effectively” much higher

610 than it appears to be (Zarger, 2002). Claidière and André (2012) point out, reviewing a  
611 considerable number of studies, that the mode of cultural transmission typically depends  
612 (not only on the *categories* but also) on the *contents* of information transmitted. In  
613 particular, data suggest that novel skills are much more likely to be transmitted  
614 horizontally than well-established skills (Claidière and André, 2012). Indeed, the skill  
615 for making a crossbow, which is relatively new, spread exceptionally through horizontal  
616 transmission in Aka pygmies (Hewlett and Cavalli-Sforza, 1986). This transmission  
617 mode is not exactly the same as the success-biased transmission mode typically  
618 assumed in mathematical models. In models, it is usually assumed that a social learner  
619 simply chooses the best among several potential role models (Boyd and Richerson,  
620 1985; Henrich, 2004). However, in the transmission mode under consideration, a social  
621 learner chooses a “default” role model (often the same-sex parent) unless he/she finds a  
622 remarkably successful role model. More empirical studies are demanded to confirm the  
623 ubiquity of such content-dependent switching between a default and temporary  
624 transmission mode.

625

#### 626 *4.7. Lucky mistakes versus deliberate inventions*

627 It is worth noting again that in our terminology the term “individual learning” refers to

628 deliberate effort to add to or improve knowledge that one already bears, as opposed to  
629 absorbing knowledge that others bear. So far, all of our arguments stand upon the  
630 premise that such individual learning is a prerequisite for cumulative cultural evolution.  
631 We remark that this is not a widely accepted view. As briefly mentioned in the  
632 introduction, theory predicts that success-biased transmission can drive cumulative  
633 cultural evolution by filtering errors made in the process of social learning and selecting  
634 only adaptive ones (Enquist and Ghirlanda, 2007; Henrich, 2004). This mechanism is  
635 free from the cultural social dilemma problem, and therefore can be an alternative  
636 mechanism to explain observed cumulative culture in human societies. We remark that  
637 the essential difference between deliberate individual learning and copy error is whether  
638 it is a genetically heritable strategy or not. Heritable propensities toward increased  
639 errors, if any, would respond to natural selection, and therefore would suffer from a  
640 similar problem to that found in our model.

641           A relevant question would be then what are the relative contributions of  
642 deliberate individual learning versus copy errors in cumulative cultural evolution.  
643 Unfortunately, we do not know of any empirical data to answer this question. Although  
644 complex artifacts or knowledge such as spacecraft or quantum mechanics is probably  
645 not a mere collection of successful copy errors accumulated by scientists for decades,

646 we have to be careful in claiming this because Darwinian evolutionary processes, which  
647 are driven by copy errors filtered by natural selection, can shape much more  
648 complicated and well-functioning machineries than ever been made by humans  
649 (Dawkins, 1976). Empirical studies are strongly demanded to elucidate the relative  
650 contributions of individual learning and copy errors to human cumulative culture.

651

#### 652 *4.8. Other hypotheses and remarks*

653 To be fair, we remark that the above-mentioned inconsistency between theory and data  
654 might possibly be an artifact. In particular, as previous authors already pointed out,  
655 learning and exploitation may not always be mutually exclusive (Wakano and Miura,  
656 2014). In reality, experiences gained through exploitation of environments may promote  
657 learning, for example, by increasing the probability of success in trial and error. It is  
658 also possible that our models correctly describe real human evolution and the paradox  
659 does not exist in this sense. This view entails that our culture is the result of the  
660 competition among selfish individuals (i.e., ESS), and our modern technologies can,  
661 contrary to our intuition, be accounted for by a few generations of individual learning.  
662 This in turn implies that, if we had tried our best in a more coordinated manner (i.e.,  
663 COS), we might have achieved much higher technology; e.g., we might have already

664 colonized another solar system.

665           Finally, yet another interesting interpretation of our counterintuitive result is  
666 that it is the very reason why cumulative culture is so rare in the biological world while  
667 culture itself is not (Boyd and Richerson, 1995b). That is, cumulative culture is in  
668 general disfavored, but only modern humans may have solved this problem. Then, how  
669 did they solve the problem? One possible answer is the cooperative nature of humans.  
670 There is evidence from paleoanthropology that evolution of human cooperativeness  
671 preceded emergence of behavioral modernity, suggesting that the former was a  
672 prerequisite for the latter (Dubreuil, 2010). For example, if role models are paid back  
673 from novices in some way, motivation to learn might overwhelm temptation to take a  
674 free ride on culture, promoting the evolution of cumulative culture. However, recent  
675 experiments suggest that information access costs may inhibit the evolution of  
676 cumulative culture by reducing the benefit of social learning (Mesoudi, 2008). On the  
677 other hand, another experiment shows the price of information depends on whether  
678 sellers and buyers share a common interest (Derex et al., 2014). Clearly, in future work  
679 we need to combine economic and evolutionary modeling to see how information  
680 trading within cooperatively breeding groups affects the evolution of cumulative  
681 culture.

682            Whatever interpretation we take, population size should have played a crucial  
683    role in the evolution of cumulative culture in modern humans (see eq. (8b)). Some  
684    researchers hypothesize that population size was a crucial determinant of the Upper  
685    Paleolithic revolution and the subsequent demographic expansion of modern humans  
686    (Powell et al., 2009). This hypothesis is based on the theoretical prediction that a larger  
687    population has a higher chance of yielding successful transmission errors, which can  
688    subsequently spread over the population through success-biased social learning  
689    (Henrich, 2004). The significance of population size on cumulative cultural evolution  
690    has also been confirmed by experiments (Derech et al. 2013; Kempe and Mesoudi, 2014).  
691    Our result supports the importance of demography, although the underlying mechanism  
692    is quite different from those proposed in previous studies.

693

694

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698

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840

841 **Figure captions**

842

843 **Fig. 1:** A schematic diagram to illustrate the between-generation processes in the  
844 finite-population model. Circles and squares in each row represent resident and mutant  
845 individuals, respectively, in a specific generation, where the generation number  
846 increases downward. Solid and dotted arrows represent genetic and cultural  
847 transmission, respectively. Simultaneous occurrence of genetic and vertical cultural  
848 transmission is represented by a two-headed solid arrow. Each individual  $(i, \tau)$  is given  
849 two numbers, the lower one of which represents the mature  $z$ -value  $z_{i,\tau}(T)$  of the  
850 individual and the upper one the mature  $z$ -value of the role model  $z_{\rho_\tau(i),\tau-1}(T)$  (for  
851 simplicity we omitted the subscript of  $\rho$ ). The values of  $z_{i,\tau}(T)$  and  $z_{\rho_\tau(i),\tau-1}(T)$  in the  
852 diagram are not precise values obtained from theory but are artificial values for  
853 illustration. In generation 1, a single mutant is introduced in a resident population of  
854 size 5 which is at cultural equilibrium (the star represents the point where mutation  
855 occurred). The equilibrium  $z$ -value of the resident strategy is set as 5. It is assumed that  
856 the mutant strategy invests more time in individual and/or social learning than the  
857 resident, so that mutants tend to increase the mature  $z$ -value. The diagram shows a case  
858 where mutants go extinct in generation 4. Such extinction can be caused either by i) the



859 decrease in mutant's fitness due to increased learning time or ii) by random genetic drift  
860 even if mutant strategy has selective advantage.

861

862 **Fig. 2:** Effect of  $\beta$  on (a)  $x^*$ , (b)  $v^*$ , and (c)  $\bar{z}^*(T)$  for different values of  $q$  in the  
863 infinite population model. The thick solid lines represent the COS (i.e.,  $x^\circ$ ,  $v^\circ$ , and  
864  $\bar{z}^\circ(T)$ ). The same graphs also represent the results for different population sizes in the  
865 finite population model with pure vertical transmission (corresponding population sizes  
866 are shown in parentheses). Note that the infinite population model and the finite  
867 population model with pure vertical transmission yield equivalent results when  $q=1-1/N$ .

868

869 **Fig. 3:** A typical time-series behavior of (a)  $\bar{x}$ ,  $\bar{v}$ , and (b)  $\bar{z}(T)$  (all averaged over  
870 the population) obtained in the individual-based simulations. Parameter values are  $\beta=10$ ,  
871  $q=1.0$ , and  $N=100$ . The thick dotted lines represent equilibrium values predicted by the  
872 analytical theory. The initial condition is  $x=0.1$  and  $v=0.9$  for all individuals.

873

874 **Fig. 4:** The effect of  $\beta$  on the equilibrium values of (a)  $\bar{x}$ , (b)  $\bar{v}$ , and (c)  $\bar{z}(T)$  (all  
875 averaged over the population) for three values of  $q$  (1.0, 0.99, and 0.9). Population size  
876 is  $N=100$ . The equilibrium values are computed by running a simulation for  $10^7$

877 generations and then averaging the values over the last  $5 \times 10^6$  generations.

878

879 **Fig. 5:** The dynamics of the mutant (thin solid line) and resident (thick solid line)

880 fitnesses in the finite-population model when the mutant strategy is the COS and the

881 resident strategy is the ESS. The dotted line represents the probability that mutants do

882 not go extinct before a given generation under selective neutrality. Parameter values are

883  $\beta=10$ ,  $N=100$ , and  $q=1.0$ .

884

Figure 1

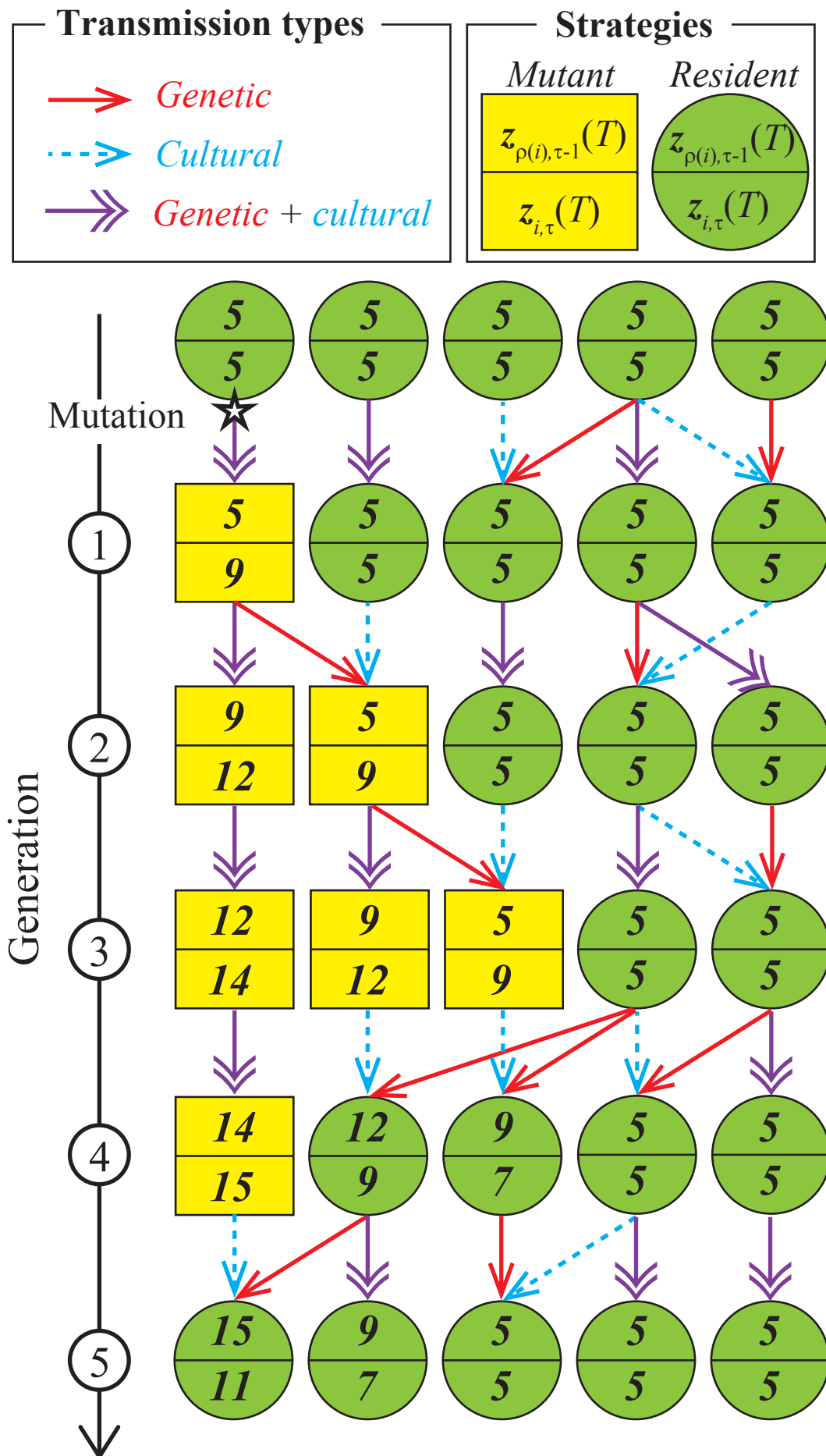


Figure 2

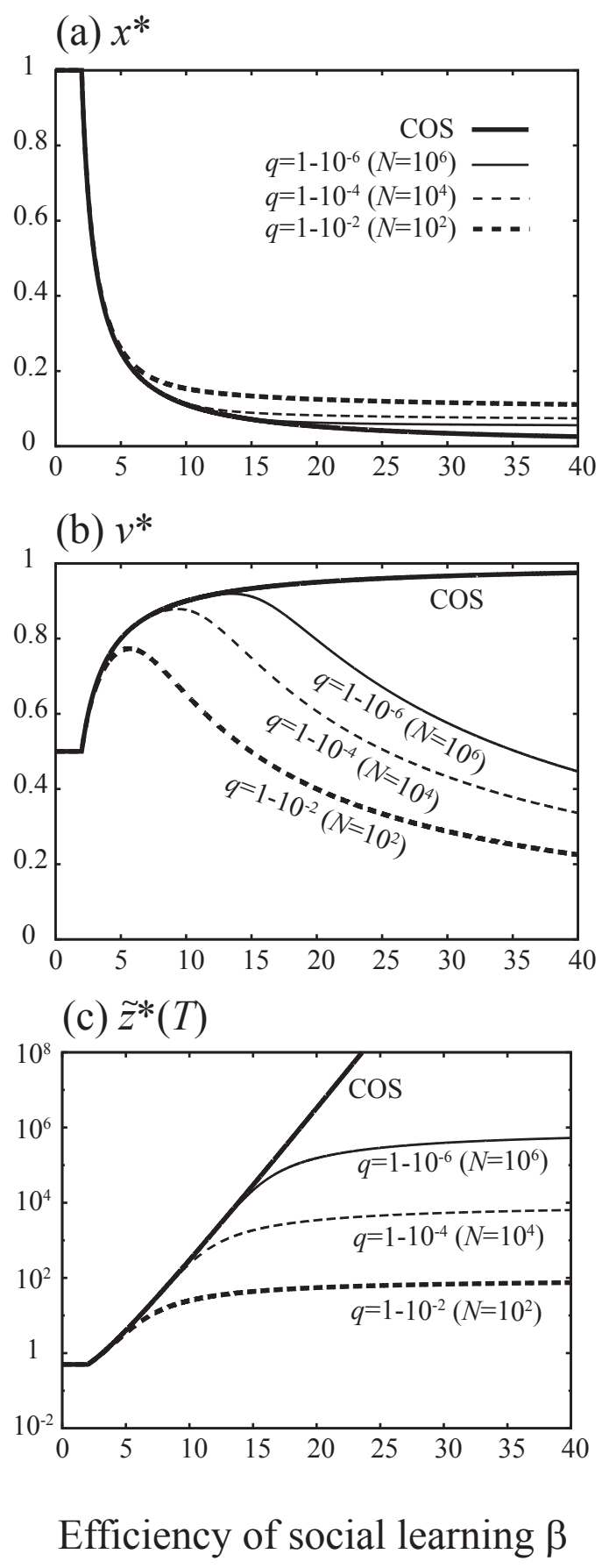


Figure 3

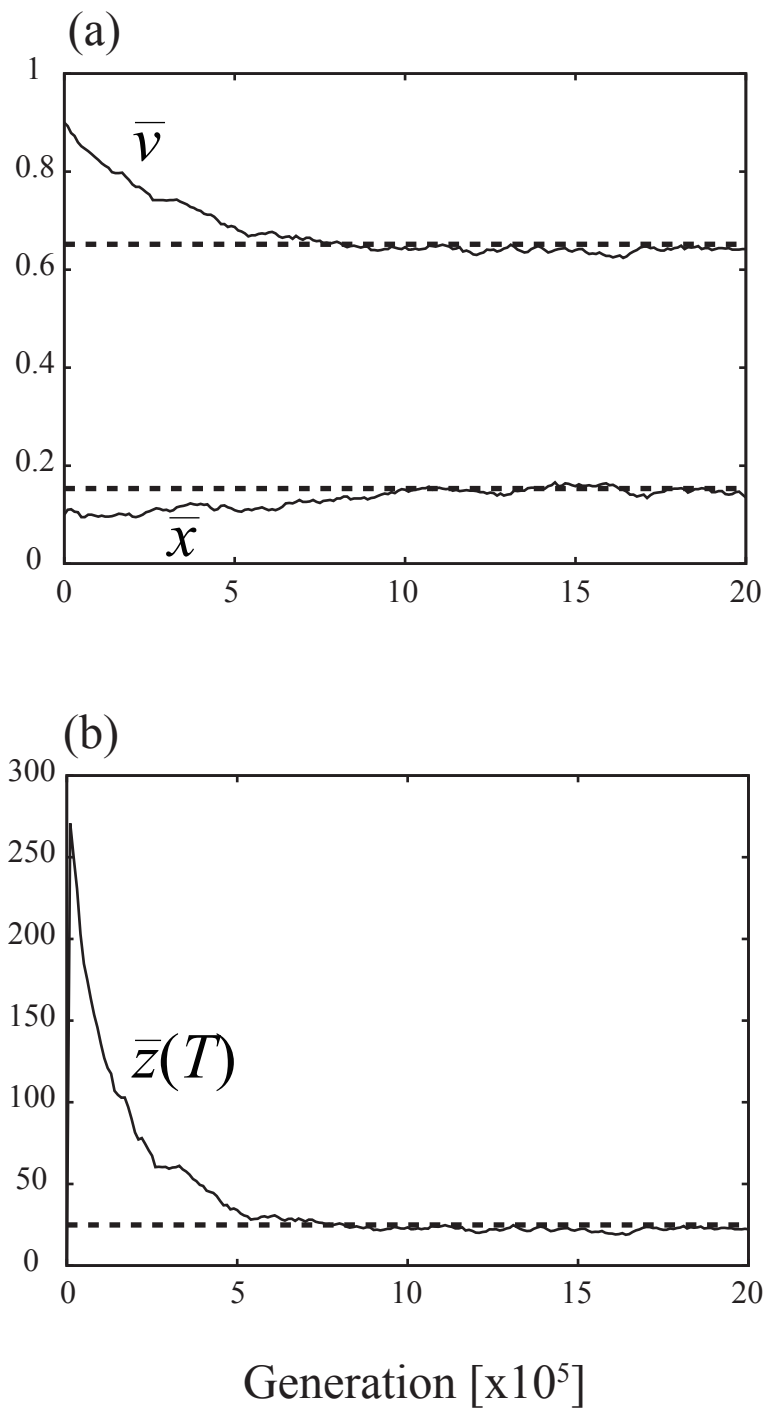


Figure 4

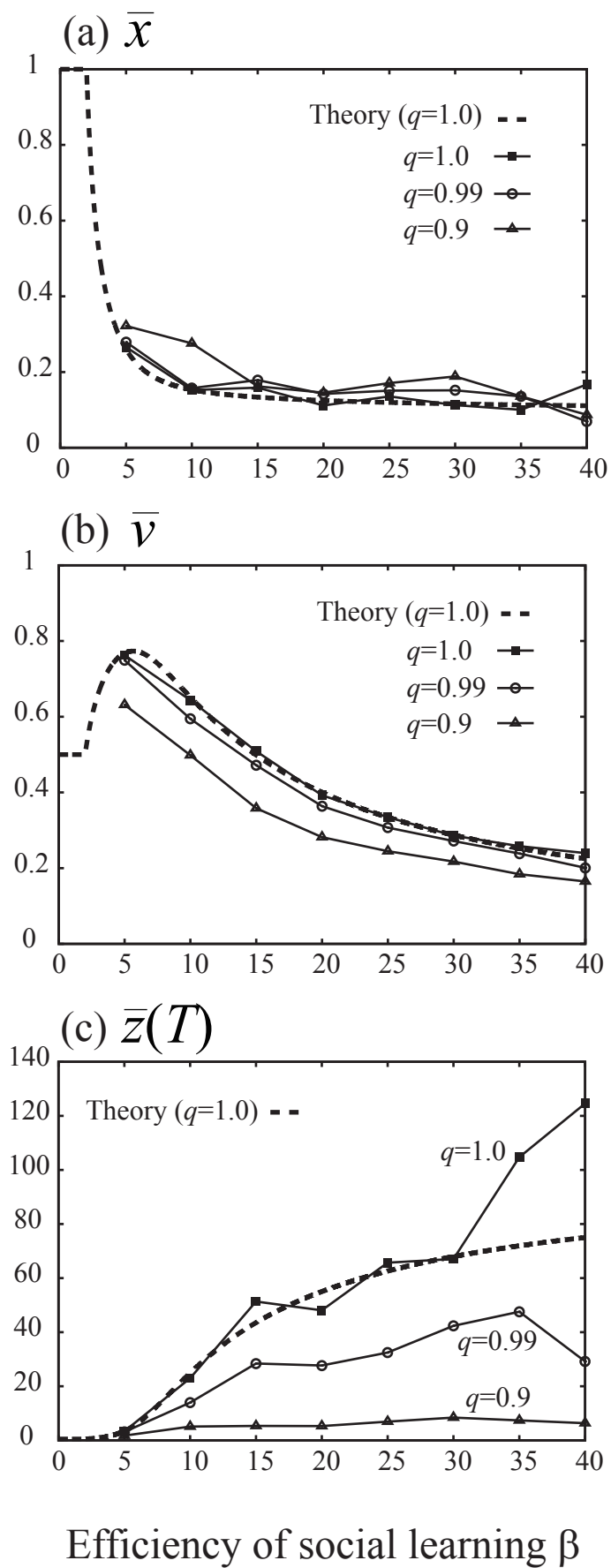
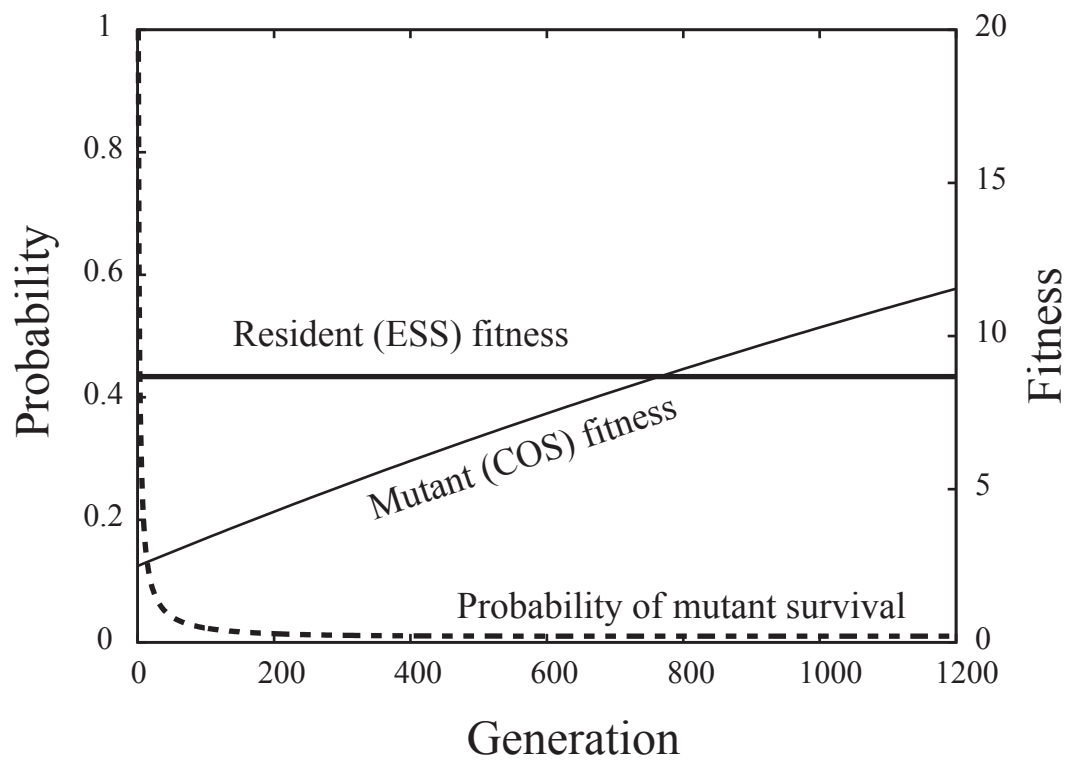


Figure 5



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$N$	Population size
$q$	Vertical transmission rate
$T$	Lifetime
$\beta$	Efficiency of social learning
$\alpha$	Efficiency of individual learning
$v_{i,\tau}$	The fraction of the lifetime invested in learning by individual $(i, \tau)$
$x_{i,\tau}$	The fraction of the learning time invested in individual learning by individual $(i, \tau)$
$z_{i,\tau}(t)$	The $z$ -value of individual $(i, \tau)$ at within-generation time $t$ .
$\tilde{z}(T)$	The equilibrium mature $z$ -value in a genetically monomorphic population
$w_{i,\tau}$	The fitness of individual $(i, \tau)$
$\tilde{w}$	The equilibrium fitness in a genetically monomorphic population
$v^\circ, x^\circ, \tilde{z}^\circ(T)$	The COS values of $v_{i,\tau}$ , $x_{i,\tau}$ , and $\tilde{z}(T)$ , respectively.
$v^*, x^*, \tilde{z}^*(T)$	The ESS values of $v_{i,\tau}$ , $x_{i,\tau}$ , and $\tilde{z}(T)$ , respectively.
$\bar{v}, \bar{x}, \bar{z}(T)$	The population averages of $v_{i,\tau}$ , $x_{i,\tau}$ , and $\tilde{z}(T)$ , respectively.

---

Table 1: Notation



# Supporting information

## A Paradox of Cumulative Culture

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### **1 Appendix A: Derivation of the COS**

**2** To derive the COS, let us assume that the population is monomorphic for  
**3** a learning strategy  $(x, v)$ . Solving eq. (1) in the main text with respect to

4  $z_{i,\tau}(t)$  under the assumption that  $z_{i,\tau}(0) = 0$  and  $(x_{i,\tau}, v_{i,\tau}) = (x, v)$ , we have

$$z_{i,\tau}(t) = z_{\rho_\tau(i),\tau-1}(T)(1 - e^{-\beta t}). \quad (11)$$

5 It follows that the  $z$ -value at the end of the social learning stage ( $t = v(1-x)$ )  
6 is given by

$$z_{i,\tau}(v(1-x)) = z_{\rho_\tau(i),\tau-1}(T)(1 - e^{-\beta v(1-x)}). \quad (12)$$

7 Further, from eq. (2) in the main text, the value of  $z_{i,\tau}(t)$  at the end of the  
8 individual-learning stage ( $t = v$ ) is given by

$$\begin{aligned} z_{i,\tau}(v) &= z_{i,\tau}(v(1-x)) + vx \\ &= z_{\rho_\tau(i),\tau-1}(T)(1 - e^{-\beta v(1-x)}) + vx. \end{aligned} \quad (13)$$

9 Noting that  $z_{i,\tau}(v) = z_{i,\tau}(T)$ , we have

$$z_{i,\tau}(T) = z_{\rho_\tau(i),\tau-1}(T)(1 - e^{-\beta v(1-x)}) + vx. \quad (14)$$

10 This equation gives the between-generation dynamics of  $z_{i,\tau}(T)$ . From  
11 eq. (14), the equilibrium value of  $z_{i,\tau}(T)$ , denoted by  $\tilde{z}(T)$ , is given by

$$\tilde{z}(T) = \lim_{\tau \rightarrow \infty} z_{i,\tau}(T) = vx e^{\beta v(1-x)}. \quad (15)$$

12 The equilibrium fitness function, denoted by  $\tilde{w}$ , is therefore given by

$$\begin{aligned}\tilde{w} &= \lim_{\tau \rightarrow \infty} w_{i,\tau} = \lim_{\tau \rightarrow \infty} z_{i,\tau}(T) \cdot (1 - v) \\ &= v(1 - v)x e^{\beta v(1-x)}.\end{aligned}\tag{16}$$

13 The COS is the strategy  $(x, v)$  which maximizes eq. (16). It is easily shown  
14 that the strategy  $(x^\circ, v^\circ)$  given by eq. (6) in the main text maximizes eq.  
15 (16) and hence gives the COS.

## 16 **Appendix B: Derivation of the ESS in an infi-** 17 **nite population**

18 We define an evolutionarily stable learning strategy in an infinite population  
19 as a learning strategy that is resistant against invasion by rare mutants with  
20 any slightly deviated strategy. We will derive eq. (7) in the main text, which  
21 an ESS must satisfy.

22 Let  $(x, v)$  and  $(x', v')$  denote the resident and mutant strategies, respec-  
23 tively. We assume that the resident population is at cultural equilibrium, so  
24 that all residents have the  $z$ -value given by eq. (15) at the end of the learning  
25 stage. In order to derive the ESS, we classify individuals as follows. Residents  
26 are class 0. The mutants who socially learned from residents are class 1. The  
27 mutants who socially learned from class-1 individuals are class 2. Class- $j$   
28 individuals are defined recursively. Note that offspring of class- $j$  mutants fall

29 back to class 1 when their cultural role models are residents (oblique social  
 30 learning). In this case, cultural accumulation over  $j$  generations by mutants  
 31 is reset.

32 From eq. (14), the mature  $z$ -value of an individual  $(i, \tau)$  in class  $j \geq 1$   
 33 satisfies

$$z_{i,\tau}(T) = z_{\rho_\tau(i),\tau-1}(T)(1 - e^{-\beta v'(1-x')}) + v'x'. \quad (17)$$

34 Note that the above equation recursively applies, so that  $z_{\rho_\tau(i),\tau-1}(T)$  is given  
 35 as a function of  $z_{\rho_{\tau-1}(\rho_\tau(i)),\tau-2}(T)$ , which is in turn given as a function of  
 36  $z_{\rho_{\tau-2}(\rho_{\tau-1}(\rho_\tau(i))),\tau-3}(T)$ , and so on. Given that individual  $(i, \tau)$  belongs to  
 37 class  $j$ , individual  $(\rho_{\tau-(j-1)}(\rho_{\tau-(j-2)}(\dots(\rho_{\tau-1}(\rho_\tau(i))))\dots)), \tau - j)$  belongs to  
 38 class 0 and is hence a resident. Noting this and eq.(15), eq. (17) can be  
 39 solved to yield

$$z_{i,\tau}(T) = v'x'e^{\beta v'(1-x')} + r^{C_\tau(i)}(vxe^{\beta v(1-x)} - v'x'e^{\beta v'(1-x')}), \quad (18)$$

40 where  $C_\tau(i)$  denotes the class of individual  $(i, \tau)$  and

$$r = 1 - e^{-\beta v'(1-x')}. \quad (19)$$

41 Note that eq. (18) does not depend on  $i$  and  $\tau$  but only on the class  $C_\tau(i)$  of  
 42 individual  $(i, \tau)$ . This implies that the fitness of an individual also depends

43 only on its class. Therefore, we let  $w'_j$  denote the fitness of class- $j$  mutants:

$$w'_{C_\tau(i)} := z_{i,\tau}(T)(1 - v'), \quad (C_\tau(i) \geq 1) \quad (20)$$

44 It is easily confirmed that mutants have the same fitness as residents irre-  
 45 spective of classes (i.e.  $w'_j = \tilde{w} = v(1 - v)xe^{\beta x(1-v)}$  for arbitrary  $j \geq 1$ ) if  
 46 they adopt the same strategy as residents ( $(x', v') = (x, v)$ ).

47 Let  $p_{j,\tau}$  denote the frequency of class- $j$  mutants ( $j \geq 1$ ) in the population  
 48 in generation  $\tau$ . Since mutants are rare, we may assume that a mutant's role  
 49 model is a mutant only when vertical transmission occurs. The offspring of  
 50 a class- $j$  mutant hence belong to class- $(j + 1)$  and class-1 with probabilities  
 51  $q$  and  $1 - q$ , respectively. Further, because of rarity of mutants, the average  
 52 fitness of the population is approximated by the residents' fitness  $\tilde{w}$  given by  
 53 eq. (16). From these arguments, it holds that

$$p_{1,\tau+1} = \sum_{j=1}^{\infty} (1 - q) \frac{w'_j}{\tilde{w}} p_{j,\tau}, \quad (21)$$

54

$$p_{j+1,\tau+1} = q \frac{w'_j}{\tilde{w}} p_{j,\tau}, \quad (22)$$

55 where  $j \geq 1$ .

56 Note that the above equation is formally equivalent to the standard model  
 57 of age structure. Substituting  $p_{j,\tau+1} = \lambda p_{j,\tau}$  into eqs. (21) and (22) and rear-  
 58 ranging the resulting equations, it is easily shown that the leading eigenvalue  
 59  $\lambda$ , i.e. the asymptotic growth rate of mutants, should satisfy the following

60 (Euler-Lotka) characteristic equation:

$$1 = \sum_{i=0}^{\infty} (1-q)q^i \lambda^{-i-1} \prod_{j=1}^{i+1} \frac{w'_j}{\tilde{w}}. \quad (23)$$

61 Note that, when mutants have the same fitness as residents (i.e.  $w_j = \tilde{w}$   
 62 for all  $j$ 's),  $\lambda = 1$  is the only solution of eq. (23). This implies that the  
 63 frequency of mutants remains constant when they adopt the same strategy  
 64 as residents.

65 Differentiating eq. (23) with respect to a mutant strategic variable  $y'$   
 66 ( $y' \in \{x', v'\}$ ) yields

$$0 = \sum_{i=0}^{\infty} (1-q)q^i (-i-1) \lambda^{-i-2} \frac{\partial \lambda}{\partial y'} \prod_{j=1}^{i+1} \frac{w'_j}{\tilde{w}} + \sum_{i=0}^{\infty} (1-q)q^i \lambda^{-i-1} \sum_{k=1}^{i+1} w'^{k-1} \frac{\partial w'_k}{\partial y'} \prod_{j=1}^{i+1} \frac{w'_j}{\tilde{w}}. \quad (24)$$

67 Substituting  $x' = x$ ,  $v' = v$ ,  $w'_j = \tilde{w}$ , and  $\lambda = 1$  into eq. (24) and rearranging  
 68 the resulting equation yield

$$\tilde{w} \left. \frac{\partial \lambda}{\partial y'} \right|_{x'=x, v'=v} = \left. \frac{\partial w'}{\partial y'} \right|_{x'=x, v'=v}, \quad (25)$$

69 where

$$w' = \sum_{i=1}^{\infty} (1-q)q^{i-1} w'_i. \quad (26)$$

70 If the stationary growth rate of mutants is larger than one, mutants can  
 71 invade. Therefore, for the resident strategy  $(x, v)$  to be evolutionarily stable,

72  $\lambda$  must be maximized at  $(x', v') = (x, v)$  as a function of the mutant strategy  
73  $(x', v')$ . However, this and eq. (25) together imply that  $w'$  is maximized at  
74  $(x', v') = (x, v)$ . Thus, for our ESS analysis we may treat  $w'$  like the mutant  
75 invasion fitness.

76 In fact,  $w'$  can be interpreted as the asymptotic average of the mutant  
77 invasion fitness, as follows. Note that the leading eigenvector of the system  
78 (21-22) is given by  $(1, q, q^2, \dots, q^{i-1}, \dots)$ . This means that the fraction of  
79 class  $i$  among mutants asymptotically approaches  $(1 - q)q^{i-1}$  when selection  
80 is absent ( $(x', v') = (x, v)$ ). Thus, when selection is sufficiently weak, the  
81 average fitness of mutants is asymptotically given by  $\sum_{i=1}^{\infty} (1 - q)q^{i-1}w'_i = w'$ .

82 Using eq. (18), (26) and (20), we find that

$$w' = (1 - v')v'x'e^{\beta v'(1-x')} + (1 - v')\frac{r(1 - q)}{1 - rq}(vx'e^{\beta v(1-x)} - v'x'e^{\beta v'(1-x)}). \quad (27)$$

83 For  $(x, v)$  to be the ESS,  $w'$  as a function of  $(x', v')$  must be maximized at  
84  $(x', v') = (x, v)$ . Thus, the ESS  $(x^*, v^*)$  satisfies

$$\left. \frac{\partial w'}{\partial x'} \right|_{x'=x=x^*, v'=v=v^*} = 0, \quad (28)$$

85

$$\left. \frac{\partial w'}{\partial v'} \right|_{x'=x=x^*, v'=v=v^*} = 0. \quad (29)$$

86 It is easily shown that these equations reduce to eqs. (7a) and (7b) in the  
87 main text. Finally, substituting eq. (7a) in the main text into eq. (15) yields

88 eq. (7c).

## 89 **Appendix C: Derivation of the ESS in a finite** 90 **population**

91 Here we derive the ESS in a finite population assuming pure vertical trans-  
92 mission ( $q = 1$ ) (eq. (9) in the main text). More specifically, we show that  
93 the ESS for a finite population of size  $N$  under  $q = 1$  is identical with the  
94 ESS for an infinite population under  $q = 1 - 1/N$ . Thus, in terms of the  
95 ESS, decreasing the population size from  $\infty$  to  $N$  under  $q = 1$  has exactly  
96 the same effect as decreasing  $q$  by  $1/N$  in an infinite population.

97 To compute the ESS under  $q = 1$ , we need the fixation probability of a  
98 mutant strategy that is initially expressed by a single individual. For this  
99 purpose, we apply the method introduced by Rousset (2004) below.

100 Imagine that a mutant strategy  $(x', v')$  is expressed by a single individual  
101 in the population of the resident strategy  $(x, v)$ . For convenience sake, let us  
102 reuse the classification of individuals introduced in Appendix B. Then, the  
103 initial single mutant is obviously of class 1 because there is no mutant in the  
104 previous generation. Since  $q = 1$  (pure vertical transmission), any mutant in  
105 any generation  $\tau$  inherits culture from its own parent, which is a mutant in  
106 generation  $\tau - 1$ . This implies that all mutants in generation  $\tau$  belong to class  
107  $\tau$  ( $C_\tau(i) = \tau$  for any mutant  $(i, \tau)$ ), given that the mutant was introduced  
108 in generation 1. Therefore, all mutants in generation  $\tau$  have equal fitnesses



109 given by  $w'_\tau$  in eq. (20). It is important that the mutant fitness is not a  
 110 stochastic variable but is determined by the number of generations passed  
 111 since introduction of the initial mutant. By virtue of this property, we can  
 112 treat this process as a Wright-Fisher process in which the selection coefficient  
 113 depends deterministically on time (see below).

114 Let  $P_\tau$  denote the frequency of mutants in generation  $\tau$ . Since all mutants  
 115 in generation  $\tau$  belong to class  $\tau$ , it holds that  $P_\tau = \sum_j p_{j,\tau} = p_{\tau,\tau}$  in Ap-  
 116 pendix B's notation. Note that we assume a Wright-Fisher-type update for  
 117 the genetic state of the population and also culture is transmitted between  
 118 adjacent generations; thus,  $P_\tau$  obeys a time-inhomogeneous Markov process  
 119 with the initial state  $P_1 = 1/N$ . Obviously, this stochastic process has only  
 120 two absorbing states:  $P_\tau = 1$  (fixation) and  $P_\tau = 0$  (extinction). Let  $\pi$   
 121 denote the fixation probability of the mutant strategy. Then, the expected  
 122 frequency of mutants in the infinitely distant future should be given by

$$\lim_{\tau \rightarrow \infty} E[P_\tau] = 1 \cdot \pi + 0 \cdot (1 - \pi) = \pi, \quad (30)$$

123 where  $E[\cdot]$  denotes expectation. Below we use this relationship to compute  
 124  $\pi$ .

125 Note that we can write

$$P_\tau = P_1 + \Delta P_1 + \Delta P_2 + \dots + \Delta P_{\tau-1}, \quad (31)$$

126 where  $\Delta P_\tau = P_{\tau+1} - P_\tau$  denotes the frequency change between generations

127  $\tau$  and  $\tau + 1$  and is a stochastic variable itself. Substituting eq. (31) into eq.  
 128 (30) yields

$$\begin{aligned}\pi &= E\left[P_1 + \sum_{\tau=1}^{\infty} \Delta P_{\tau}\right] \\ &= \frac{1}{N} + \sum_{\tau=1}^{\infty} E[\Delta P_{\tau}],\end{aligned}\tag{32}$$

129 where we used  $E[P_1] = P_1 = 1/N$ . From the standard theory of population  
 130 genetics, the frequency change  $\Delta P_{\tau}$  is given by

$$\Delta P_{\tau} = \frac{w'_{\tau} - \tilde{w}}{\tilde{w} + P_{\tau}(w'_{\tau} - \tilde{w})} P_{\tau}(1 - P_{\tau}),\tag{33}$$

131 where  $\tilde{w}$  is the equilibrium fitness of residents given by eq. (16). Let us  
 132 define the selection coefficient  $s_{\tau}$  as

$$s_{\tau} = \frac{w'_{\tau} - \tilde{w}}{\tilde{w}}.\tag{34}$$

133 Substituting (34) into eq. (33) yields

$$\Delta P_{\tau} = \frac{s_{\tau}}{1 + P_{\tau}s_{\tau}} P_{\tau}(1 - P_{\tau}) \approx s_{\tau} P_{\tau}(1 - P_{\tau}),\tag{35}$$

134 where the approximation holds for small  $s_{\tau}$ .

135 Substituting eq. (35) into eq. (32) yields

$$\pi \approx \frac{1}{N} + \sum_{t=1}^{\infty} s_{\tau} E[P_{\tau}(1 - p_{\tau})].\tag{36}$$

136 Note that the expectation  $E[P_\tau(1-P_\tau)]$  in the above equation is itself affected  
137 by selection coefficients of up to generation  $\tau - 1$  (i.e.,  $s_1, s_2, s_3, \dots, s_{\tau-1}$ ).  
138 However, Rousset (2004) has shown that the expectation  $E[\cdot]$  can be approx-  
139 imately replaced by the expectation under neutrality (i.e.  $s_0 = s_1 = \dots =$   
140  $s_t = \dots = 0$ ) provided selection is sufficiently weak. We denote the expecta-  
141 tion under neutrality by  $E^\circ[\cdot]$  following Rousset (2004). Thus, it holds  
142 that

$$\pi \approx \frac{1}{N} + \sum_{t=1}^{\infty} s_t E^\circ[P_\tau(1 - P_\tau)]. \quad (37)$$

143 Note that  $E^\circ[2P_\tau(1 - P_\tau)]$  can be interpreted as the probability that two  
144 individuals drawn at random with replacement from generation  $\tau$  have dif-  
145 ferent genotypes under selective neutrality. Such two individuals can have  
146 different genotypes only if their ancestral lineages trace back to generation 1  
147 without coalescing and, in addition, only one of them hits the initial mutant.  
148 From the standard coalescent theory this probability is given by

$$\begin{aligned} E^\circ[2P_\tau(1 - P_\tau)] &= \left(1 - \frac{1}{N}\right)^{\tau-1} \cdot 2P_1(1 - P_1) \\ &= 2\frac{1}{N} \left(1 - \frac{1}{N}\right)^\tau, \end{aligned} \quad (38)$$

149 where we used  $P_1 = 1/N$ .

150 Substituting eqs. (34) and (38) into eq. (37) yields

$$\pi \approx \frac{1}{N} + \frac{1}{N} \sum_{\tau=1}^{\infty} \left(\frac{w'_\tau}{\tilde{w}} - 1\right) \left(1 - \frac{1}{N}\right)^\tau$$

$$= \frac{1}{N} + \left(1 - \frac{1}{N}\right) \left(\frac{w'}{\tilde{w}} - 1\right), \quad (39)$$

151 where

$$w' = \sum_{\tau=1}^{\infty} w'_{\tau} \frac{1}{N} \left(1 - \frac{1}{N}\right)^{\tau-1}. \quad (40)$$

152 Remember that for a finite population we define an ESS as the strategy  
 153 that never allows a mutant strategy expressed by a single individual to have  
 154 a fixation probability higher than  $1/N$  (i.e. the fixation probability of the  
 155 ESS itself). This implies that for our ESS analysis we can treat  $w'$  like the  
 156 mutant invasion fitness in the standard ESS analysis in an infinite-population  
 157 model. Note that eq. (40) is formally identical with eq. (26) except that  $q$  is  
 158 replaced by  $1 - 1/N$ . This implies that the ESS for a finite population under  
 159 pure vertical transmission ( $q = 1$ ) is equivalent with the ESS for an infinite  
 160 population with  $q = 1 - 1/N$ .

## 161 **Appendix D: Probabilistic engagement in so-** 162 **cial and individual learning**

163 In the main text, we assumed that social and individual learning occur in  
 164 separate stages of life. In this Appendix, we instead assume that each in-  
 165 dividual engages in individual and social learning with probabilities  $x$  and  
 166  $1 - x$ , respectively, at any moment in the learning stage and derive eq. (14)  
 167 under some additional assumptions. Thus, the results of the present paper

168 all apply to this modified model.

169 Suppose that  $z_{i,\tau}(t)$  represents the amount of knowledge that the indi-  
 170 vidual  $(i, \tau)$  acquires by time  $t$  through individual and social learning. Let  
 171  $z_{i,\tau,IL}(t)$  and  $z_{i,\tau,SL}(t)$  denote the amounts of knowledge acquired through  
 172 individual and social learning, respectively, by time  $t$ . In addition, assume  
 173 that the knowledge acquired through individual learning never overlaps with  
 174 that acquired through social learning. This implies that any piece of knowl-  
 175 edge produced by an individual through individual learning is always new  
 176 to the role model of the focal individual as well as the focal individual it-  
 177 self. Then, the total amount of knowledge individual  $(i, \tau)$  bears is given by  
 178  $z_{i,\tau}(t) = z_{i,\tau,SL}(t) + z_{i,\tau,IL}(t)$ .

179 Note that each individual engages in social learning with probability  $1 - x$   
 180 at any moment in the learning stage. This implies that  $z_{i,\tau,SL}(t)$  grows in the  
 181 learning stage as follows:

$$\frac{d}{dt}z_{i,\tau,SL}(t) = \beta(1 - x)(z_{\rho_\tau(i),\tau-1}(T) - z_{i,\tau,SL}(t)). \quad (0 \leq t \leq v) \quad (41)$$

182 Likewise,  $z_{i,\tau,IL}(t)$  follows

$$\frac{d}{dt}z_{i,\tau,IL}(t) = \alpha x = x. \quad (0 \leq t \leq v) \quad (42)$$

183 Integrating both equations yield

$$z_{i,\tau,SL}(v) = z_{\rho_\tau(i),\tau-1}(T)(1 - e^{-\beta v(1-x)}). \quad (43)$$

$$z_{i,\tau,IL}(v) = xv. \tag{44}$$

184 Summing up eqs. (43) and (44) yields

$$\begin{aligned} z_{i,\tau}(v) &= z_{i,\tau,SL}(v) + z_{i,\tau,IL}(v) \\ &= z_{\rho_\tau(i),\tau-1}(T)(1 - e^{-\beta v(1-x)}) + xv. \end{aligned} \tag{45}$$

185 Since knowledge does not grow in the exploitation stage, we have  $z_{i,\tau}(T) =$   
 186  $z_{i,\tau}(v)$ . Substituting this into eq. (45) yields eq. (14).

187 Note that the above derivation requires to specify the interpretation of  
 188 the  $z$ -value and the structure of knowledge. On the other hand, the separate-  
 189 step framework of the original model incorporates a wider class of knowledge  
 190 structure and allows more general interpretations of the results in this re-  
 191 spect.

## 192 Literature Cited

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